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★ SEP 29 1931 ★

U. S. Department of Agriculture.

ANNUAL PRICE LIST

SMALL FRUIT
PLANTS

1888

STRAWBERRY PLANTS
A SPECIALTY

1931

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GREETINGS, 1931

In keeping with the spirit of the times and in the spirit of economy every one is compelled to practice, we are issuing this year this price list, in place of our usual descriptive catalogue. As every one knows the season of 1930 was a year of a great drouth, which extended to nearly all parts of the United States. Therefore the strawberry plant crop is an unusually short one in almost all localities. With us the drouth was broken on the 12th of August. From that time on we had plenty of rain. Our plants went into winter in first class condition and are first class plants in every respect. All were under mulch early, and are guaranteed to reach our customers by mail or express in good condition. We planted about the same acreage as usual and have about 50 acres of good plants.

Prices of strawberry plants, because of the great shortage, are a little higher than in the past. Quality is extra good. We feel what plants we do not sell this year, will bring as good returns for fruit as for plants. The fact is there is sure to be a great scarcity of fresh strawberries grown this year. And we anticipate that there will also be a shortage of fruit in 1932, even if 1931 is a good growing season. Therefore we are sure there never was a more opportune time to plant strawberries and other small fruits than now. You are absolutely sure of getting good prices for the next two or three years. Then another thing. In every locality there is a place for from one to ten acres of small fruit, that can be grown very profitably. And there is hardly anywhere in this central west where strawberries can not be grown with profit to the grower.

If there is any information that anyone needs in growing strawberries, we will be pleased to answer all questions, if possible.

All our fields are young fields, planted on new ground and plants absolutely free of disease and are pure stock, true to name and always guaranteed satisfactory.

Phone 314X

F. W. DIXON,
Holton, Kansas.Member of
American Association of Nurserymen.

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LaFrance Fruit and Plant
Farms

HOLTON,

-:-

KANSAS

PHONE 314X

If you would eat strawberries, you must grow them.

HOW TO GROW STRAWBERRIES

Space forbids us to take up much room in this price list, in describing methods, care, etc., for growing strawberries and other small fruit. However any good soil will grow strawberries and it must be prepared well. Of course the better the soil and the better the care, the better the crop.

The planting process is very simple. Some using spades and others the dibble. We use a machine. Don't plant too deep or too shallow. Be sure to firm soil well about the roots. We plant in rows 3½ feet apart and 15 inches to 18 inches apart in the row. Cultivate as often as needed and of course use the hoe some to keep down weeds. It is a sure thing if you don't grow your own strawberries in the next two or three years you are going to pay high prices if you eat any. There is no fruit more healthful than the strawberry.

We use a machine in digging our strawberry plants, which guarantees plenty of roots. We usually label every bunch. Otherwise crates are divided so that varieties can be easily separated. And remember that at all times our superior plants will pay you to plant.

DESCRIPTION OF VARIETIES

We have been growing strawberries in Jackson County for fifty years. We know a little about the game. However only a few varieties are best to plant. Remember plants are extra good this season.

All varieties marked (Per) have perfect bloom and will bear alone. Those marked (Imp) are imperfect and must have some perfect blooming planted along side.

AROMA (Per)—Late. This berry is very large. It is the best all around commercial variety and is planted more largely than any other.

BEAVER (Per)—Midseason. We have been growing this plant for two years. Plant growth will rival the Dunlap. Not fruited sufficiently to make any great claims for it. It will pay you to try it.

DR. BURRILL. Same as Dunlap.

BLAKEMORE (Per)—Midseason. New variety that withstood the extreme drouth extremely well. Plant very healthy and berry very large.

COOPER (Per)—Midseason. Succeeds in many places. Tendency to overbear. Berry very large.

DUNLAP (Per)—Medium early. Perhaps this variety is better known than any other. The plant is very thrifty and healthy. If you plant Dunlap and take reasonable care of it, you'll have plenty of berries. In fact it can be neglected and still produce well. It will stand more drouth, more heat and more cold than any other sort.

DELICIOUS (Per)—Midseason. Plants are equal to the Dunlap. Berry good size and of extra good quality.

GANDY (Per)—Late. An old stand by. Bloom partially imperfect and does better if planted with some other perfect blooming variety.

GIBSON (Per)—Med. late. Large plant and very prolific. Produces a fine berry that looks well in the box.

GOLD MINE (Per)—Late. Plant somewhat resembles Gandy. Claims are made for it that it is a much better berry.

HAGGERTY (Per)—Midseason. New variety, doing remarkably well. Plant very large and thrifty. Plant some Haggerty.

HOWARD NO. 17 (Per)—Same as Premier.

JUMBO (Per)—Late. A wonderfully good berry. Very large as name indicates.

KLONDYKE (Per)—Early. Succeeds well in the south. Berry good size and very firm and a good shipper.

PAUL JONES (Imp)—Late. This succeeds in some places remarkably well. Extra good shipping berry and very prolific.

PREMIER (Per)—Early. Best largest early berry. It is very prolific and perhaps best early market berry.

PEARL (Per)—Very late. Very much resembles Gandy.

WORLD WONDER (Per)—Late. Does remarkably well for us.

EVERBEARING STRAWBERRIES

THIS IS PERHAPS THE MOST INTERESTING FRUIT OF ALL. With reasonable care, reasonable weather and good soil you can depend on Everbearing Strawberries all the time throughout the summer until the frost kills them.

NEW CHAMPION (Per)—Some call it "Improved Progressive." It resembles Progressive somewhat but the plant does not make as many runners.

PROGRESSIVE (Per)—The first strawberry ever produced to be a real everbearer. Tendency to over bear which makes berries too small. Quality so good there is really no comparison with other sorts. The plant is a rapid grower and very healthy.

LUCKY STRIKE (Per)—Very much resembles other Everbearers but am not sure it is much of an improvement. Berry glossy red and of good quality.

LOS ANGELES (Per)—Plant growth of this variety is fine. However it did not produce as well the past season as it might have done. The fact is none of the Everbearers did so well because of the severe drouth the past season.

MASTODON (Per)—As the name implies it is the largest berry of all the Everbearers. The quality is more like the spring bearing berries. It is prolific enough to suit any one. It makes a very large plant but not many of them. Because of the drouth last season the supply of Mastodon plants is very short. However we expect to have plenty to take care of all our retail orders. It delights in a very rich sandy loam soil. The fact is, that is necessary for all Everbearers. None do well on heavy black soil.

PRICES OF PLANTS BY EXPRESS

Variety	25	50	100	250	1000
Aroma -----	\$.35	\$.60	\$1.00	\$1.75	\$5.50
Beaver -----	.35	.60	1.00	1.75	5.50
Dr. Burrill -----	.35	.60	1.00	1.65	5.00
Blakemore -----	.75	1.10	2.00	3.50	10.00
Cooper -----	.35	.60	1.00	1.75	6.00
Dunlap -----	.35	.60	.90	1.65	5.00
Delicious -----	.35	.60	1.00	1.75	6.00
Gandy -----	.35	.60	1.00	1.75	5.50
Gibson -----	.35	.60	1.00	1.75	6.00
Goid Mine -----	.35	.60	1.00	1.75	6.00
Haggerty -----	.35	.60	1.00	1.75	5.50
Howard -----	.35	.60	1.00	1.75	6.00
Jumbo -----	.35	.60	1.00	1.75	6.00
Klondyke -----	.35	.60	1.00	1.75	5.50
Paul Jones (Imp) -----	.35	.60	1.00	1.75	5.50
Premier -----	.35	.60	1.00	1.75	5.50
Pearl -----	.35	.60	1.00	1.75	6.00
World Wonder -----	.35	.60	1.00	1.75	5.50

500 at 1000 rates.

EVERBEARERS

New Champion	.40	.70	1.50	3.00	10.00
Progressive	.40	.70	1.70	3.00	10.00
Lucky Strike	.50	.85	1.50	3.50	12.00
Los Angeles	1.00		3.00	6.00	
Mastodon	.75	1.25	2.25	4.00	17.00

Strawberry plants shipped by Parcel Post, in 1st, 2nd and 3rd zones add to above prices as follows:

.08 .10 .11 .18 .40
In the 4th and 5th zones, double this amount.
In the 6th zone or more add 4 times the first amount.

If too much postage is sent we will add a few more plants or return balance.

BLACK RASPBERRIES

Black Raspberries do best in a sandy loam, well drained soil.

For the past two or three years and we know for the next three or four years, Black Raspberries are going to be very high in price.

We plant rows eight or nine feet apart and three feet apart in the row.

Prices by express:

	10	25	100	250	1000
Black Pearl -----	\$.45	\$.90	\$3.00	\$6.00	\$20.00
Cumberland -----	.45	.90	3.00	6.00	20.00
Kansas -----	.45	.90	3.00	6.00	20.00
Cardinal, purple	.75	1.50	5.50		

Two year old plants of the above varieties, at double these prices.

By Parcel Post in 1st, 2nd and 3rd zones add to above prices, 15 cents for 25 plants, 25 cents for 50 plants, 40 cents for 100 plants.

Any farther away shipments better go by express.

50 at 100 rates; 500 at 1000 rates.

RED RASPBERRIES

Red Raspberries take a little more care to grow than Black Raspberries. And they are higher priced on the market. Every one who is expert enough can grow Red Raspberries. The sky is the limit for both yield and price.

	10	25	100	250	1000
Loudon -----	\$.45	\$.90	\$3.00	\$6.00	\$20.00
St. Regis (Everbearing) -	.45	.90	3.00	6.00	20.00
King -----	.50	1.00	3.00	6.00	20.00
Miller -----	.45	.90	3.00	6.00	20.00
Cuthbert -----	.50	1.00	3.00	6.00	20.00
Latham -----	.65	1.30	4.50	8.00	25.00
Victory -----	.65	1.30	4.50	8.00	25.00

All two year plants of the above varieties at double these prices.

BLACKBERRIES

Perhaps Blackberries are the easiest berry to grow. However they are a little particular to grow. They just will not do well on heavy black land. They must have sandy loam and well drained. They like good soil. It is a mistake to think they will do well on any kind of poor soil as they simply won't do it. Plant in rows 8 or 9 feet apart and 3 feet apart in the row.

Prices of plants by express:

SUCKER PLANTS

	10	25	100	250	1000
Ancient Britton	\$.40	\$.85	\$2.50	\$5.00	\$15.00
Blowers -----	.40	.85	2.50	5.00	15.00
Eldorado -----	.40	.85	2.50	5.00	15.00
Early Harvest -----	.35	.75	2.50	4.00	11.00
Mercereau -----	.40	.85	2.50	5.00	15.00
Rathbun -----	.40	.85	2.50	5.00	15.00
Kittatiny -----	.40	.85	2.50	5.00	15.00
Robinson -----	.40	.85	2.50	5.00	15.00
Snyder -----	.40	.85	2.50	5.00	16.1
Ward -----	.40	.85	2.50	5.00	15.00

ROOT CUTTING PLANTS

	10	25	100	250	1000
Blowers, 1 yr.	.60	1.00	2.75	6.00	18.00
Blowers, 2 yr.	1.00	1.75	4.25	8.00	25.00
Eldorado, 1 yr.	.65	1.25	3.00	6.00	20.00
Eldorado, 2 yr.	1.00	2.00	5.00	10.00	35.00
Kittatiny, 1 yr.	.60	1.00	2.75	6.00	18.00
Lawton, 2 yr.	1.00	1.75	4.25	8.00	25.00
Mercereau, 1 yr.	.60	1.00	2.75	6.00	18.00
Mercereau, 2 yr.	1.00	1.75	4.25	8.00	30.00
Early Harvest, 1 yr.	.40	.80	2.00	4.00	13.00
Early Harvest, 2 yr.	.65	1.10	3.00	5.50	18.00
Snyder, 1 yr.	.60	1.00	2.75	6.00	20.00
Snyder, 2 yr.	.85	1.75	4.00	8.00	27.00
Rathbun, 1 yr.	.60	1.00	2.75	6.00	18.00
Rathbun, 2 yr.	1.00	1.75	4.25	8.00	25.00
Ward, 2 yr.	1.00	1.75	4.25	8.00	25.00

All prices quoted above are by express, not prepaid.

Wanted by parcel post 1st, 2nd and 3rd zones, add 10 cents for 10, 15 cents for 25, and 40 cents for 100. Any excess postage sent will be returned.

DEWBERRIES

	10	25	100	250	1000
Austin, sucker plants -----	\$.35	\$.75	\$2.00	\$4.00	\$14.00
Austin, root cutting -----	.40	.85	2.50	4.50	17.00
Lucretia, sucker plants -----	.35	.75	2.00	4.00	14.00
Lucretia, root cutting -----	.40	.85	2.50	4.50	17.00
Thornless -----	.50	1.00	3.50	5.50	20.00

500 at 1000 rates.

GRAPES

	10	25	100	1000
Agawam, 1 yr., No. 1	1.35	\$2.75	\$9.00	\$70.00
Beta, 1 yr., No. 1	1.25	2.75	8.00	60.00
Concord, 1 yr., No. 1	1.00	2.00	6.00	40.00
Concord, 2 yr., No. 1	1.25	2.50	8.00	50.00
Concord, 1 yr., No. 2	.65	1.40	4.50	40.00
Caco, 1 yr., No. 1, 40c each -----	2.50	5.50	24.00	200.00
Moore's Early, 1 yr., No. 1 -----	1.25	2.50	8.00	75.00
Moore's Early, 2 yr., No. 1 -----	2.00	3.50	12.50	100.00
Moore's Diamond, 1 yr., No. 1 -----	1.25	3.25	11.00	90.00

Niagara, 1 yr., No. 1.	1.25	3.25	11.00	90.00
Niagara, 2 yr., No. 1.	2.00	3.75	13.00	110.00
Worden, 1 yr., No. 1.	1.25	3.25	10.50	90.00
Worden, 2 yr., No. 1.	2.00	3.75	12.00	90.00
Catawba, 1 yr., No. 1.	1.25	3.25	10.50	90.00
Catawba, 2 yr., No. 1.	2.00	3.50	12.00	100.00

Campbell's Early,
1 yr., No. 1. ----- 2.75 5.50 13.50
50 at 100 rate; 500 at 1000 rate.

All above prices by express. By Parcel Post add 1 cent per vine.

We do not charge more than enough to prepay Parcel Post or Express. You pay only actual cost of transportation.

ASPARAGUS

Varieties: Palmetto, Conover, Mammoth White, Giant.

Prices	25	100	250	500
1 yr. -----	\$.40	\$ 1.25	\$ 2.25	\$ 4.00
2 yr. -----	.50	1.75	3.25	5.00

Mary Washington (Rust-proof)

1 yr. -----	.50	1.50	3.00	5.00
2 yr. -----	.65	2.50	4.00	6.00

All above prices by express. Asparagus plants are very heavy. If wanted by Parcel Post add to the above prices 20 cents per 25 and 40 cents per 100, 1st, 2nd and 3rd zone.

GOOSEBERRIES

Carrie and Houghton—Price 20 cents each, 10 for \$1.50.

Oregon Champion—Price 25 cents each, 10 for \$1.50.

If wanted by Parcel Post add 2 cents each, 15 cents for 10.

CURRENTS

Perfection (Red), Fay's Prolific (Red), White Grape. Price by express, 25 cents each, 10 for \$2.00. If wanted by Parcel Post add 2 cents each, 15 cents for 10.

HORSE RADISH

Common—Price by express, 10 for 25 cents, 100 for \$1.50.

Maliner Kren—Price by express, 10 for 30 cents, 100 for \$2.00.

If wanted by Parcel Post add 5 cents for 10, 25 cents for 100.

RHUBARB

Victoria & Linnaeus (seedlings)—Prices 10 cents each, 10 for 80 cents, 25 for \$1.50, 100 for \$5.00.

Linnaeus (selected), divided roots. Price 15 cents each, 10 for \$1.35, 25 for \$2.75, 100 for \$9.00.

Johnson—Very red stalk. Prices, 25 cents each, 10 for \$2.00.

If wanted by Parcel Post add 3 cents each, 25 cents for 25.

Rhubarb for forcing, large roots, by express or freight, \$10.00 per 100.

If Rhubarb or any other stock wanted in large quantities, write for special prices.

HEDGE

Amoor River Privet, North. Perfectly hardy. Prices by express, \$1.50 per 10, \$3.00 per 25, \$10.00 per 100. Heavy plants and well branched. 18 to 24 inch. 12 to 18 inch \$1.00 per 10, \$2.00 per 25, \$7.50 per 100. By Parcel Post add 15 cents for 10, 30 cents for 25.

SHRUBBERY

We offer only hardy, satisfactory shrubs that will do well in this climate. Prices quoted are for nice shrubs that will be satisfactory to anyone. If very large shrubs are wanted or large quantities, write for prices on what you want. Prices by express.

ALMOND—Both pink and white. 40 cents each, 3 for \$1.00.

ALTHEA—All colors. 40 cents each, 3 for \$1.00.

JAPANESE RED BARBERRY—60 cents each, 10 for \$5.00.

JAPANESE BARBERRY—25 cents each, 3 for 70 cents.

BUTTERFLY BUSH—50 cents each, 3 for \$1.35.

CARAGANA—40 cents each, 3 for \$1.00.

FLOWERING CURRANTS—50 cents each, 10 for \$3.75.

ALPINE CURRANT—50 cents each, 10 for \$3.75.

DOGWOOD SIBERICA—50 cents each, 10 for \$3.75.

DESMODIUM FORMOSA—50 cents each, 10 for \$4.00.

DEUTZIA—Several varieties. 40 cents each, 3 for \$1.00.

ELDER—Fern leaved. 40 cents each, 3 for \$1.00.

GOLDEN ELDER—40 cents each, 3 for \$1.00.

FORSYTHIA—(Golden Bell). Several varieties. 40 cents each, 3 for \$1.00.

HONEYSUCKLE—(Bush). All varieties. 40 cents each, 3 for \$1.00.

HYDRANGEA—(Paniculata Grandiflora). 50 cents each, 3 for \$1.35.

HYDRANGEA ABORESCENS—50 cents each, 3 for \$1.35.

LILAC—(Persian). Named as to color. 60 cents each, 3 for \$1.50, extra size \$1.25 each.

COMMON LILAC—40 cents each, 3 for \$1.00.

MOCK ORANGE—(Philadelphus). 40 cents each, 3 for \$1.00.

JAPANESE QUINCE—50 cents each, 3 for \$1.35.

SNOWBALL—40 cents each, 3 for \$1.00.

STAGHORN SUMAC—40 cents, 3 for \$1.00.

SNOWBERRY—20 cents each, 3 for 50 cents.

RHUS AROMATICA—40 cents each, 3 for \$1.00.

SPIREA VAN HOUTTEI—Medium size, 20 cents each, 3 for 50 cents. Large size, 35 cents, 3 for \$1.00. Clumps extra large, \$1.00 each.

SPIREA PRUNIFOLIA, ANTHONY WATERER, BILLIARDI, COLLOSA ALBA, FROEBEL and AUREA. 30 cents each, 4 for \$1.00.

TAMARIX—40 cents each, 3 for \$1.00.

WEIGELA-CANDIDA, ROSEA, EVA RATHKE. 30 cents each, 4 for \$1.00.

YUCCA FILMATOSA—(Adam's Needle). 40 cents each.

If any of the above stock is wanted by Parcel Post add 5 cents each and 10 cents for 3, 1st, 2nd and 3rd zone. If more postage is sent than needed balance will be returned.

PEONIES

PINK VARIETIES

ROSE FRAGRANCE, FLORAL TREASURE, L'ESPERENCE, DR. BRETTENEAU, LA PEARL, MAGNIFICIA, LATIPATELLA ROSEA Prices, 40 cents each, 3 for \$1.00.

WHITE VARIETIES

FESTIVA MAXIMA, DUCHESS DE NEMOURS. 50 cents each, 3 for \$1.25.

MON JULES ELIE—(Best pink). \$1.00 each.

RED VARIETIES

FELIX CROUSE, MARECHAL VALIENT, WATCH AM RHEIN, LOUIS VAN HOUTTI. Prices, 70 cents each, 3 for \$1.50.

ROSES

Perhaps the most satisfactory things we grow is roses. We have beds several years old that are always profitable. We offer only roses that do well in these central sections.

HYBRID PERPETUAL ROSES

American Beauty (red), Gen. Jacqueminot (red), Prince Camille Rhoad (red), Paul Neyron (very large, pink), Hermosa (pink), Frau Karl Droschki (white).

EVERBLOOMING HYBRID TEA ROSES

These are everblooming and bloom all the time, even during the hottest weather. They need good soil and plenty of fertilizer.

Gruss An Teplitz (red), Red Radiance, K. A. Victoria (white), Pink Radiance, Columbia (pink), Los Angeles (golden pink), Lady Hillingdon (yellow).

CLIMBING ROSES

Crimson Rambler (red), Climbing American Beauty (red), Seven Sisters (pink), Thousand Beauties (pink), Dr. Van Fleet (pink), Rugosa Or Shrub Rose (pink), C. F. Meyer (pink), Hansa (red).

All roses are two years old and well grown.

Prices—40 cents each, 3 for \$1.00. If wanted by Parcel Post add 5 cents each or 10 cents for 3.

IRIS

BERLIN BLUE—10 cents each, 15 for \$1.00.

All the following varieties at 15 cents each or 12 for \$1.00.

Loreley (yellow), Pauline (lilac pink), Beethoven (bright blue), Celeste (azure blue), Charles Dickens (dark blue), Nibelungen (comb. colors), Pres. Shiers, La Lerederesse, Relucca, Don Maria, Leopold.

All the above at these prices: 15 cents each, 12 for \$1.00.

By Parcel Post add 3 cents each, 10 cents for 12.

CANNAS

Cannas are becoming very popular for both foliage and bloom.

PINK VARIETIES

Shenandoah, City of Portland, Hungaria, Susquehanna, Alfred Conard.

Prices of the above five varieties, 20 cents each, 3 for 45c, 7 for \$1.00.

RED AND YELLOW VARIETIES

Crimson Bedder (red), Dwarf Vaughn (red), Florence Vaughn (speckled red or yellow), President (best red), King Humbert (red with dark foliage), Wintzera Colossal (scarlet bloom), Louisiana (orange), Allemania (yellow), Austria (yellow), Richard Wallace (yellow).

Prices on all above varieties, 10 cents each, 20 for \$1.00.

Pres. Cornot (bronze foliage), Giant Bronze. These two varieties recommended for foilage only. Prices: 10 cents each, 30 for \$1.00.

All varieties not noted have green foliage.

For Parcel Post add 2 cents each or 5 cents for 10.

Write for prices on large quantities. We have a large supply.

CLIMBERS

Perhaps climbing vines give more satisfaction than any other kind of shrubbery.

HALL'S JAPAN HONEYSUCKLE—(Evergreen). 40 cents each, 3 for \$1.00.

CLEMATIS PANICULATA—Most satisfied climber. 40 cents each, 3 for \$1.00.

CLEMATIS JACKMANI—(Purple). 75 cents each, 3 for \$2.00.

CLEMATIS HENRYI—(Large, white). 75 cents each, 3 for \$2.00.

AMERICAN IVY, ENGLISH IVY, BOSTON IVY, at 35 cents each, 3 for \$1.00.

BITTER SWEET—40 cents each, 3 for \$1.00.

WISTERIA—(Blue and white). 45 cents each, 3 for \$1.00.

TRUMPET VINE—50 cents each.

ARISTOLOCHIA TOMEMOSIA—(Dutchman's pipe). 30 cents each, 4 for \$1.00.

If shipped by Parcel Post add to above prices 2 cents each, 10 cents for 3.

TOMATO PLANTS

Livingston, Mayglobe, Red Head, New Stone and June Pink. Prices: 60 cents per 100, \$1.15 per 200, \$2.50 per 500, \$4.00 per 1000. All postage prepaid.

SWEET PEPPERS—60 cents per 100, \$1.15 per 200, \$2.50 per 500, \$4.00 per 1000. Postpaid.

BERMUDA ONION PLANTS

PRICES, prepaid: **YELLOW AND CRYSTAL WAX**, 300 for 45c; 500 - 75c; 1000 - \$1.25. Crate, 6000 for \$4.50 by Express. All crate lots shipped direct from the grower.

FROST PROOF CABBAGE PLANTS

Varieties we can furnish: Wakefield, Copenhagen Market, Charleston, Allhead, Sucession. Price: 50c per hundred; 95c for 200; \$1.50 for 500, all postpaid, or \$2.75 per thousand, not prepaid. These plants are ready any time after the first of February.

DAHLIAS

Dahlias are becoming more and more popular every year. The past season during July and part of August was entirely too hot and dry. But after the rains begun they came out beautifully. They did not make as large bulbs as usual. Anyway dahlias are a very attractive flower. We usually have several acres blooming in the fall and invite everyone to come see our dahlias in September.

Lyndhurst (red), **Delighted** (white), **Dreer's White**, **A D'Livoni** (shell pink), **Gustave De Doazan** (very large red), **Cuban Giant** (bright red, very large), **Darkest Of All** (very dark red). Prices on above dahlias: 25 cents each; 2 for 40 cents; 6 for \$1.00; 12 for \$1.90.

Madam Salbach (large pink), **Golden West** (yellow), **Yellow King**, **Golden Eagle**, **Mrs. Harlang** (a beautiful lavender), **Katherine Dawes** (red), **Mina Burgle** (red), **Chas. Turner** (red), **Yellow Duke**.

Prices on the above dahlias: 40 cents each; 5 for \$1.50.

Delice (pink), **Capt. File** (very large pink), **Sylvia** (pink), **Pearl De Lyon** (white), **Robt. Brownfield** (white), **Mary Pickford** (white), **California** (yellow), **Queen Victoria** (yellow).

Prices on above dahlias: 20 cents each; 2 for 35 cents; 6 for \$1.00; 12 for \$1.75.

Tuber Rose. Long compact spikes of waxy white flowers exquisitely perfumed. 10 cents each; 3 for 25 cents; 70 cents per dozen.

Remember we grow our stock.

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INSTRUCTIONS TO CUSTOMERS

When Writing. Please sign name plainly. Be sure to give your postoffice, county and state. All orders are acknowledged on receipt of same. If you do not hear from us promptly write us.

Terms. Cash with order or one-fourth cash. Balance before shipment, or C. O. D.

References. As to our reliability we refer you to the Kansas State Bank of Holton, postmaster, or our express agent.

Large Orders. Following discounts will be made from catalog price on large orders; orders over \$30, 5 per cent discount; orders over \$100, 10 per cent discount.

How to Send Money. By check, bank draft, express money order, postoffice money order or registered letter.

Complaints. Regard to shortage or error must be made within ten days after stock is received and we are glad to make good all our mistakes. If stock should accidentally prove untrue to name, we will replace same free of charge. We are liable for not more than the cost price of plants.

Claims to the Express Company. If stock arrives in poor condition have your express agent to note same on express bill so we can make claim to the express company. We guarantee all stock to reach you in good condition by parcel post or express.

Substitution. We do not substitute without permission, unless orders received late in season, we substitute with a similar variety.

Order Early. The earlier the better; this helps us and helps you. If not prepared to send all the money with the order, send part and balance before shipment.

Method of Shipment. Express is probably the best, all things considered. We ship all plants by express or parcel post unless otherwise instructed.

Freight. Very little stock is shipped by freight any more because the service is very uncertain.

Parcel Post. Practically all small orders can be shipped by parcel post and it is the cheapest way for all points in the 1st, 2nd and 3rd zones. We are located almost in the center of the United States and can give better parcel post service than any other plant grower in America. As a rule it is better and cheaper to ship by express to all points beyond the 3rd zone.

Packing. We make no charges for packing, which is done in the best possible manner. We use light crates for express shipments and use safe pack paper for all small orders, using plenty of damp moss.

Labeling. Every bunch is labeled. Sometimes we run out of labels and in that case the varieties are carefully separated in the package and labeled.

Shipping Season. We generally commence shipping plants by the first of March, but some seasons are later than others. Our shipping season continues until May 25th.

Our Guaranty. We are very careful in growing, labeling and packing plants. Mistakes seldom occur. We guarantee our plants to be true to name and free from insect disease. Will not be responsible for more than the price of the plants. All claims for loss must be made at once on receipt of plants.

Substitution. We have a large stock of plants and it is not likely we will need to substitute. We do not substitute early in the season. But sometimes when an order comes in late in the season and we are out of some variety we substitute some similar variety unless expressly ordered not to do so. In all cases our customers' interests are first. If any customer is dissatisfied about anything we want to hear from him promptly.

SPRING, 1931

LaFrance Fruit & Plant Farms

HOLTON, KANSAS

P. O. Order ----\$-----

Stamps -----\$-----

Express M. O. --\$-----

Checks -----\$-----

Total ----- \$-----

Date _____ 1931

Date _____ 1931

Ship by Parcel Post, Express or Freight.

[illegible]

